

PEOPLE WITH PRIVATE HEALTH INSURANCE COVERAGE

▶ People Covered by Private Insurance637,000

62% Self-Insured

38% Fully-Insured

PERCENT OF EMPLOYERS OFFERING HEALTH INSURANCE

93% Large Employers

43% Small Employers

AVERAGE ANNUAL HEALTH INSURANCE PREMIUMS

▶ Individual Market Single\$2,346

▶ Individual Market FamilyN/A^b

▶ Small Group Market SingleN/A^c

▶ Small Group Market FamilyN/A^d

▶ Total State Premium Taxes Collected from Insurance Companies¹\$69,369,000

JOBS IN HEALTH INSURANCE INDUSTRY²

1,480 Direct Jobs

1,744 Other Insurance-Related Jobs

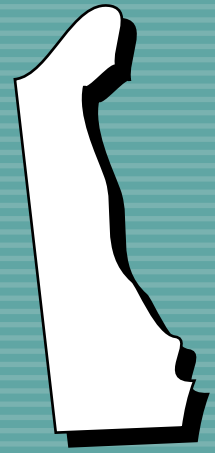
3,224 Total Jobs

▶ Payroll Direct Jobs\$74,745,000^h

▶ Payroll Other Insurance-Related Jobs\$71,125,000ⁱ

▶ Average Wage Direct Jobs\$50,847

▶ Average Wage Other Insurance-Related Jobs\$47,417



DELAWARE

STATE HEALTH FACTS

12% Uninsured

Average Annual Medicaid Payment Per Enrollee\$4,738

STATE RANKINGS

19th in uninsured rate³

17th in Medicaid payment per enrollee

24th in % of residents covered by private insurance

6th in % of employers offering health insurance

¹Data from the U.S. Census Bureau; includes state premium tax collected from all types of insurance companies, including health insurance.

²Data from the U.S. Census Bureau, NAICS reports. Direct jobs include those specifically found in the health insurance industry; other insurance-related jobs consist of those found in all insurance industries, including the health insurance industry. (see page 57 for a full description of job categories.)

³A ranking of #1 indicates the lowest percentage of uninsured.